

4 February 2016

Manager-Listing
National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex,
Bandra (E),
MUMBAI -400 051

Dear Sir,

Announcement of financial results for the quarter and nine months ended 31 December 2015

We wish to inform you that the Board of Directors of the Company, at its meeting held today at 11:30 am, which concluded at 5.00 pm, at Bengaluru, have considered and approved the following:

- a. Audited consolidated Financial Results of Mphasis Group for the quarter and nine months ended 31 December 2015 as being published in the newspapers.
- b. Audited Financial Results of Mphasis Limited for the quarter and nine months ended 31 December 2015 in the prescribed format.
- c. Report of the Auditors on the aforesaid Financial Results.
- d. Related Press Release.

Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the aforesaid financial results together with the report of the Auditors and the Press Release are being uploaded on the Stock Exchanges through https://www.dornect2nse.com/LISTING/and/http://listing.bseindia.com/\_Further, the financial results are also being uploaded on the Company's website: www.mphasis.com.

We request you to kindly take the above on record as per the provisions of the Listing Regulations.

Thanking You,

Yours faithfully, For Mphasis Limited

A. Sivaram Nair EVP, Company Secretary, General Counsel & Ethics Officer

Encl: As above



Mphasis Group

Medistered Office: Bagmane World Technology Center, Marathalli Ring Road, Doddanakhundi Village, Mahadevapura, Bengaluru - 560 048.

Telephone: 91 80 3352 5000, Fax: 91 80 6695 9943, Website: www.mphasis.com, E-mail: Investor.relations@mphasis.com

CIN: L30007KA1992PLC025294 Amounts in ₹ millions unless otherwise stated

15 14 13 11 Net profit after tax (9-10) 10 00 1 Net Sales / Income from operations No. Earnings per share (before exceptional item) Reserve excluding revaluation reserves as per the balance sheet Paid-up equity share capital Tax expense (refer note 6) Profit from operations before other income, finance costs and exceptional item (1-2) Earnings per share (after exceptional item) Profit before tax (7-8) Profit before tax and exceptional item (5-6) Expenses Exceptional item (net of tax) Finance costs Profit before finance costs and exceptional item (3+4) Other income Total expenses (b) Changes in inventories of stock-in-trade (a) Purchases of stock-in-trade (f) Other expenses (refer note 3) (e) Software development charges (d) Depreciation and amortisation expense (c) Employee benefits expense Provision for impairment of intangible assets under development Restructuring expenses Expected loss on exit from other domestic BPO business (refer note 5) Expected loss on proposed sale of domestic BPO business (refer note 4) (of ₹10/- each) (not annualised) : (of ₹10/- each) (not annualised) : (b) Diluted (₹) (a) Basic (₹) (b) Diluted (₹) (a) Basic (₹) Particulars Statement of Consolidated Audited Financial Results for the quarter and nine months ended 31 December 2015 31 December 2015 58,975.24 2,101.77 15,167.47 2,402.38 2,402.38 2,455.10 13,167.80 9,396.35 1,736.38 1,999.67 2,499.67 666.00 455,43 926,18 167.67 146.36 31.57 52.72 8.26 8.26 30 September 2015 31 December 2014 Quarter ended 57, 163, 90 15,574,60 13,408.66 2,101,53 2,530.76 2,165.94 2,810.52 1,847.21 2,583.36 2,658.06 9,308.84 179.03 683.55 492.12 985.37 (51.88) 176 78 52.60 74.70 9.04 8 79 14, 107, 53 55,071.35 12,279.53 2,324.45 2,125.13 2,101.48 2,231.96 8,928.46 2,263.61 1,828.00 1,619.55 612.41 496,45 987.66 238.28 60.84 31.65 7.71 7.86 31 December 2015 31 December 2014 45,706.15 39,641.91 27,921.82 58,975.24 2,101.77 1,510.71 5,146.19 2,002,60 5,064.24 7,991.28 2,862.26 Nine months ended 7,148.79 7,380.80 7,574.95 194,15 563.72 (103, 19) 406.02 23.78 92.04 63.59 52.60 24.49 25.59 25.55 26,895,59 43,657.83 55,071.35 1,999,91 37,720.80 2,101.48 5,937.03 7,485,47 2,591.79 4,969.46 6,969.37 7,001.02 7,229.33 1,292.30 228.31 747.95 23.80 31.65 31 March 2015 Year ended 57,948.05 52,696.24 50,227.86 35,869,40 2,101.48 2,630,40 9,376.79 9,408.44 7,720.19 9,903.80 3,473.96 6,746.39 9,687.59 1,967.40 980,70 279.15 31.65 32.10 32.26



Mphasis Group Registered Office : Bagmane World Technology Center, Marathalli Ring Road, Doddanakhundi Village, Mahadevapura, Bengaluru - 580 048. Telephone: 91 80 3352 5000, Fax: 91 80 6695 9943, Website: www.mphasis.com, E-mail: Investor.relations@mphasis.com

CIN: L30007KA1992PLC025294 Amounts in ₹ millions unless otherwise stated

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# Mphasis Group

Registered Office : Bagmane World Technology Center, Marathalli Ring Road, Doddanakhundi Village, Mahadevapura, Bengaluru - 560 048. Telephone: 91 80 3352 5000, Fax: 91 80 6695 9943, Website: www.mphasis.com, E-mail: Investor.relations@mphasis.com

Amounts in ₹ millions unless otherwise stated CIN: L30007KA1992PLC025294

The above results were taken on record at the Board Meeting held on 04 February 2016.
 Audited Financial Results of Mphasis Limited (Standatione Information).

The audited results of Mphasis Limited for the above mentioned periods, financials summary, detailed Management Discussion & Analysis, results of operations and financial condition including detailed analysis of revenues, client concentration and Profit after tax and exceptional item Profit before tax and exceptional item Net sales / income from operations Particulars 31 December 2015 7,324.29 1,647.08 1,222.90 30 September 2015 7,569.09 1,747.29 1,424.75 Quarter ended 31 December 2014 7,486,17 1,764,58 1,447,68 Nine months ended 31 December 2015 31 December 2014 22,283 71 22,890,97 5,159.22 22,890.97 5,626.00 4,236.68 Year ended 31 March 2015 30,264.46 7,316,61 5,530,30

Other expenses for the quarter and nine months ended 31 December 2015 are not of reversals of ₹ N# (quarter and nine months ended 31 December 2014: ₹ 191.70 and ₹ 432.24 respectively).

4) During the quarter ended 30 June 2015, the Board of Directors of Mphasis Limited and Misource (India) Private Limited had approved sale and transfer of some contracts of the domestic BPC business, which is not a separate major line of Group's for a lump sum consideration amounting to ₹ 170.00 and ₹ 27.50 respectively. Pending regulatory approval during the quarter ended 30 June 2015, the Group had estimated losses of ₹ 23.78 (net of tax of ₹ 12.59) arising on the proposed sale and accounted for the same as an exceptional item. During quarter ended 30 September 2015, the Competition Commission of India has approved the transaction and the Group has compiled with all the pre-conditions on 01 September 2015. During the quarter ended 30 June 2015, the Group has formalized a plan to early exit / ramp down operations in respect of certain domestic BPG contracts. On account of the proposed early closure of the said contracts, the management has

Tax expense for the quarter and nine months ended 31 December 2015 is net of credits for earlier periods amounting to ₹ 16.91 and ₹ 198.52 (quarter and nine months ended 31 December 2014 include provision for earlier periods amounting to ₹

7) Previous period's figures have been reclassified to conform with the current period's classification, wherever applicable

04 February 2016 Bengaluru

> By Order of the Board Mphasis Limited in the state of th

Balu Ganesh Ayyar Chief Executive Officer

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C3 . Profit from operations before other income, finance costs and exceptional item (1-2) (a) Purchases of stock-in-trade
(b) Changes in inventories of stock-in-trade
(c) Employee benefits expense
(d) Depreciation and amortisation expense Expenses Net Sales / Income from operations Profit before finance costs and exceptional item (3+4) Other income Earnings per share (after exceptional item) Earnings per share (before exceptional item) Reserve excluding revaluation reserves as per the balance sheet Net profit after tax (9-10) Tax expense (refer note 5) Profit before tax (7-8) Exceptional item (net of tax) Profit before tax and exceptional item (5-6) Total expenses (f) Other expenses (refer note 2) (e) Software development charges Paid-up equity share capital Finance costs Expected loss on exit from other domestic BPO business (refer note 4) Expected loss on proposed sale of domestic BPO business (refer note 3) (a) Basic (₹) (b) Diluted (₹) (of ₹10/- each) (not annualised) (of ₹10/- each) (not annualised) (b) Diluted (₹) (a) Basic (₹) Mphasis Limited

Registered Office: Bagmane World Technology Center, Marathalli Ring Road, Doddanakhundi Village, Mahadevapura, Bengaluru - 560 048.

Telephone: 91 80 3352 5000, Fax: 91 80 6695 9943, Website: www.mphasis.com, E-mail: Investor.relations@mphasis.com Particulars Statement of Standalone Audited Financial Results for the quarter and nine months ended 31 December 2015

Quarter ended

31 December 2015

30 September 2015

31 December 2014

31 December 2015 146.36 31.57 3,515,72 42,110,60 7,324.29 2,101.77 1,647.08 6,038.85 1,647.08 1,657.52 1,285.44 1,517.97 1,222.90 372.08 763.02 424.18 64.21 10.44 5.82 5.82 3,468.94 40,780.72 7,569.09 1,777.30 6,198.01 1,623.60 2,101.53 1,747.29 1,371.08 1,747.29 1,424.75 919.39 322.54 406.22 (51.88) 61.18 30.01 6.78 6.78 3,757 20 77.22 6,157.08 7,486,17 40,922.96 1,329.09 2,101.48 1,764.58 1,775.51 1,379.96 1,447.68 1,764.58 446.42 942.70 316.90 10 93 6.88 6.89 406.02 (103.19) 10,506.59 205.60 42,110.60 22,283.71 18,341.58 5,220.27 4,806.62 2,519,94 3,942.13 5,159.22 1,278,14 2,101.77 3,797.12 1,257.66 5,054.78 92.04 61.05 12.40 18.07 18.57 Amounts in 7 millions unless otherwise stated 22,890.97 10,895,99 40,922.96 18,340.51 4,385.62 2,809,13 1,389.32 5,626.00 5,681.15 1,130.69 4,550.46 CIN:L30007KA1992PLC025294 2,101.48 5,626.00 4,236.68 249.77 55.15 20.16 20,16 Year ended 31 March 2015 14,557.89 30,264.46 24,510.05 38,393.57 7,316.61 2,101.48 1,786.31 7,316.61 1,621.41 5,754.41 5,853,64 3,767.31 5,530.30 7,375.82 59.21 26.32 26.32

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Segment wise Revenue, Results and Capital employed		Quarter ended		Nine mon	Nine months ended
20.	31 December 2015	30 September 2015	31 December 2014	31 December 2015	31 December 2014
1 Segment revenue				at manufacture and the	or peconing here
Banking and Capital Market	2.237.94	2,259.91	2.164.84	6.548.08	6 246 38
Insurance	1 768 40	1 717 18	1 268 95	5 110 67	4 014 08
Information Technology, Communication and Entertainment	1 020 08	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	1 000000	000000	4,017.00
Emanding indication	1,020,08	1,210,44	1,008.30	3,652.31	4,897.45
crieding industries	2,252.59	2,317.38	2,480.79	6,829.23	7,750.52
Unallocated - hedge	45.28	56.18	3.23	143.42	(17.46)
	7,324.29	7,569.09	7,486.17	22,283,71	22.890.97
2 Segment results (including exceptional item)					
Banking and Capital Market	141.22	237.31	279.56	454 14	920.95
Insurance	517.55	487 34	209.59	1 467 57	1 030 91
Information Technology, Communication and Entertainment	371.88	331.57	493.49	1.067.08	1 448 62
Emerging Industries	805.26	893.28	945.02	2.512.53	2.885.63
Unallocated - hedge	45.28	56.18	3.23	143.42	(17,46)
	1,881.19	2,005.68	1,930.89	5,644.74	6,268.65
Interest income	129.49	148.01	168.05	501.47	321.12
Finance costs	(10.44)	(30.01)	(10.93)	(61.05)	(55.15)
Other unallocable expenditure, net of unallocable income	(353.16)	(376.39)	(323.43)	(1,030.38)	(908.62)
Profit before tax	1,647.08	1,747.29	1,764.58	5,054.78	5,626.00
3 Capital employed (segment assets-segment liabilities)					
Banking and Capital Market	3,764.21	3,712.67	2,811.36	3,764.21	2,811.36
Insurance	788.18	990.32	715.46	788.18	715.46
Information Technology, Communication and Entertainment	273.84	210.89	911.09	273.84	911.09
Emerging industries	2,429.43	2,093.59	1,706.48	2,429.43	1,706.48
Unallocated	36,956.71	35,874.78	36,880.05	36,956,71	36,880.05
	44,212.37	42,882.25	43,024.44	44.212.37	43.024.44



Mphasis Limited

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om CIN:L30007KA1992PLC025294 Amounts in ₹ millions unless otherwise stated

Notes:

The above results were taken on record at the Board Meeting held on 04 February 2016

During the quarter ended 30 June 2015, the Board of Directors of the Company had approved sale and transfer of some contracts of the domestic BPO business, which is not a separate major line of Company's business and Other expenses for the quarter and nine months ended 31 December 2015 are net of reversal of ₹ Nil (quarter and nine months ended 31 December 2014 are net of reversal of ₹ 191.70 and ₹ 385.80 pertaining to earlier periods).

the proposed sale and accounted for the same as an exceptional item. During the quarter ended 30 September 2015, the Competition Commission of India has approved the transaction and the Company has complied with all the preaccordingly the Company had entered into definitive agreements with Hinduja Global Solutions Limited and Karvy Data Management Services Limited for sale of a portion of domestic BPO business as a going concern on slump sale basis for a lump sum consideration amounting to ₹ 140,00 and ₹ 27.50 respectively. Pending regulatory approvals during the quarter ended 30 June 2015, the Company had estimated losses of ₹ 12.40 (net of tax of ₹ 6.57) arising on

5) 4) During the quarter ended 30 June 2015, the Company has formalized a plan to early exit / ramp down operations in respect of certain domestic BPO contracts. On account of the proposed early closure of the said contracts, the

6) Previous period's figures have been reclassified to conform with the current period's classification, wherever applicable. Tax expense for the quarter and nine months ended 31 December 2015 include provision / (reversal) for earlier periods amounting to ₹ 8.68 and ₹ (100.15) respectively (quarter and nine months ended 31 December 2014. ₹ (62.29))

By Order of the Board Mphasis Limited

Balu Ganesh Ayyar Chief Executive Office

04 February 2016

# S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

12th & 13th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru-560 001, India

Tel: +91 80 6727 5000 Fax: +91 80 2210 6000

# Auditor's Report on Quarterly Consolidated Financial Results and Consolidated Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors of Mphasis Limited

- 1. We have audited the quarterly consolidated financial results of Mphasis Limited ('the Company') and its subsidiaries (collectively referred to as the 'Mphasis Group') for the quarter ended 31 December 2015 and the consolidated year to date results for the period 01 April 2015 to 31 December 2015, attached herewith, being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These consolidated quarterly financial results as well as the consolidated year-to-date financial results have been prepared from interim condensed consolidated financial statements, which are the responsibility of the company's management and has been approved by the Board of Directors. Our responsibility is to express an opinion on these consolidated financial results based on our audit of such interim condensed consolidated financial statements, which have been prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting", specified under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us these consolidated quarterly financial results as well as the consolidated year to date results:
  - (i) include the quarterly financial results and year-to-date results of the following entities:
    - Mphasis Corporation
    - Mphasis Deutschland GmbH
    - Mphasis Australia Pty Limited
    - Mphasis (Shanghai) Software & Services Company Limited
    - Mphasis Consulting Limited
    - Mphasis Ireland Limited
    - Mphasis Belgium BVBA
    - Mphasis Europe BV
    - Mphasis Pte Limited
    - Mphasis UK Limited
    - Mphasis Software and Services (India) Private Limited
    - Msource Mauritius Inc.
    - Msource (India) Private Limited
    - Mphasis Lanka (Private) Limited
    - Mphasis Poland s.p.z.o.o.
    - Mphasis Infrastructure Services Inc.



### S.R. BATLIBOI & ASSOCIATES LLP

- Chartered Accountants PT. Mphasis Indonesia
  - Mphasis Wyde Inc.
  - Wyde Corporation Inc.
  - Mphasis Wyde SASU
  - Wyde Solutions Canada Inc.
  - Mphasis Philippines Inc.
  - Digital Risk, LLC
  - Digital Risk Valuation Services, LLC
  - Investor Services, LLC
  - Digital Risk Mortgage Services, LLC
  - Digital Risk Analytics, LLC
  - Digital Risk Compliance Services, LLC

Bengaluru

- Digital Risk Europe, OOD
- have been presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, in this regard; and
- give a true and fair view of the consolidated net profit and other financial information for the quarter ended 31 December 2015 as well as the consolidated year to date results for the period from 01 April 2015 to 31 December 2015.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W

per Adarsh Ranka

Partner

Membership No.: 209567

Place: Bengaluru

Date: 04 February 2016

# S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

12th & 13th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru-560 001, India

Tel: +91 80 6727 5000 Fax: +91 80 2210 6000

# Auditor's Report On Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors of Mphasis Limited

- 1. We have audited the quarterly financial results of Mphasis Limited ('the Company') for the quarter ended 31 December 2015 and the year-to-date results for the period 01 April 2015 to 31 December 2015, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These quarterly financial results as well as the year-to-date financial results have been prepared on the basis of the interim condensed standalone financial statements, which are the responsibility of the company's management and have been approved by the Board of Directors. Our responsibility is to express an opinion on these financial results based on our audit of such interim condensed standalone financial statements, which have been prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting", specified under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us these quarterly financial results as well as the year to date results:
  - (i) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, in this regard; and
  - (ii) give a true and fair view of the net profit and other financial information for the quarter ended 31 December 2015 as well as the year to date results for the period from 01 April 2015 to 31 December 2015.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W

per Adarsh Ranka

Partner

Membership No.: 209567

Place: Bengaluru

Date: 04 February 2016

Bengaluru

## Mphasis Direct grows 32% YoY in Q3 FY16



Bengaluru, 4 February 2016: Mphasis Limited today announced its financial results for the third quarter ended 31st December 2015.

### Results Highlights

- Deals won with \$ 61 million TCV in Direct international business. 46% in Next Gen services
- Direct International business grew 3.1% QoQ and 32% YoY
- Mphasis awarded "ET Best Tech Brands Most Distinguished Digital Company 2015" by The **Economic Times**
- American Banker and BAI name Mphasis as one of the Top Companies in FinTech
- Operating margin at 13.2%.

"The entire industry is witnessing change in demand patterns. Digital revolution would necessitate organizations to innovate and specialize. We are enjoying the benefits of our transformation towards hyper-specialization and customer focus." said Ganesh Ayyar, Chief Executive Officer, Mphasis

"Our productivity improvement plan has provided stellar impact despite 160 bps impact from wage hike. This gives us greater confidence to deliver on our margin goals." said V. Suryanarayanan, Executive Vice President & Chief Financial Officer, Mphasis.

About Mphasis

Mphasis (an HP Enterprise Company) enables chosen customers to meet the demands of an evolving market place. Recently named by American Banker and BAI as one of the top companies in FinTech and as the "Most Distinguished Digital Company in 2015" by The Economic Times, Mphasis fuels this by combining superior human capital with cutting edge solutions in hyper-specialized areas. Contact Mphasis on www.mphasis.com.

### Safe Harbor:

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Mphasis will not be in any way responsible for any action taken based on such statements and undertakes no obligation to

### For further information please contact:

### Corporate Communications

Deepa Nagraj MphasiS

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Mobile: +91 9845256283

Email: Deepa.Nagaraj@mphasis.com

publicly update these forward-looking statements to reflect subsequent events or circumstances.

Investor Relations

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