

Chairman’s Speech

Good morning Ladies and Gentlemen.

I am delighted to welcome all of you to the twenty sixth Annual General Meeting of your Company. It is great to see so many of you here again today... so many familiar faces. I would like to thank you for your sustained support.

Before I proceed, may I introduce to you our new fellow Board member and the Chief Executive Officer of your Company, Nitin Rakesh who joined the Board in January 2017. Formerly, Mr. Rakesh was the Chief Executive Officer and President of Syntel (a NASDAQ listed IT services Company).

Highlights of the year gone by

FY 2017 has been an exceptional year for your Company. Blackstone, the world’s leading Private Equity (PE) firm has completed the acquisition of the majority stake (60.5%) in your Company from Hewlett Packard Enterprise. I believe this will usher in a phase of dynamic changes and growth in the Company.

Tremendous forces are at work in the world of IT today. Technology in many ways is disrupting the status quo and continues to force a fundamental shift in the way IT is being used. Today most enterprises are adopting cloud and cognitive technologies resulting in deceleration of traditional IT services market but with the advent of digital platforms, new opportunities for growth have emerged. Your Company has begun to capitalize and delivering results in this space.

Cloud technologies coupled with cognitive computing capabilities such as Robotic Process Automation (RPA), Artificial Intelligence (AI), Predictive analytics have been successfully embedded and scaled in multiple organizations. These are being designed around the Company’s existing value drivers and strengths, including the product portfolio, technical competence and customer proximity.

In this direction, your Company made a huge stride as Mphasis was chosen as the Solution Partner (the only IT services Company) for Application Transformation and Cloud Migration with DXC Technology (a \$25 billion IT services Company created after the merger of HPE - Enterprise Services and Computer Science Corporation (CSC)). DXC Technology has moved forward with Mphasis from being a delivery partner to being at the forefront as their joint go-to-market partner.

In its commitment to provide customers with innovative cognitive solutions along with cloud services, your Company launched numerous initiatives in the FY 2017.

Mphasis NEXTLabs was launched for Cloud to focus on emergent and future paradigms related to Cloud Computing. Mphasis NEXTLabs for Cloud would focus on creation of Intellectual Property, industry leading innovations and thought leadership to open new strategic opportunities and enable differentiation in the Cloud Computing services space.

Your Company unveiled an industry first - Cognitive Hub for Risk and Compliance (CHRC) focusing on creation and delivery of next-generation Governance, Risk and Compliance (GRC) framework with domain-specific solutions for enterprises in the financial services thus co-creating a new paradigm with its customers.

As a further step in your Company’s digital journey, it introduced ‘Sparks’ – a Digital Acceleration Program in collaboration with FinTech startups accelerating customer’s digital transformation journey towards future proofing their business. Mphasis joined forces with industry leaders in Robotic Process Automation (RPA) to drive technology-enabled business process services and adopt digital automation capabilities.

Mphasis Limited

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Through your Company's majority shareholder - Blackstone, new synergies are being formed with its group portfolio companies across multiple units of business operations by putting forward a compelling value proposition to translate them into customers.

All these initiatives and more that are underway, signal concerted and strategic moves by your Company to invest, participate and grow in the emerging transformative IT services market while continuing to optimize its potential in focus areas of its legacy business.

Corporate Social Responsibility (CSR)

Mphasis' CSR is executed through its philanthropic arm, Mphasis F1 Foundation. The current CSR Committee of the Board comprising of Mr. Nitin Rakesh, Mr. N Kumar, Mr. Amit Dalmia and myself approve the CSR Budget and monitor the implementation of the [CSR Policy](#).

As front-runners in innovative technology solutions, Mphasis' efforts in Corporate Social Responsibility bring 'disruptive' technologies into the development space to generate and scale social impact among underserved and underrepresented communities. In financial year 2017, Mphasis F1 foundation worked towards supporting programs in Education, Livelihood and Inclusion. Four award winning technology based Education and Accessibility related social enterprises received seed grants of INR 1 Million each. Additionally, efforts in the space strive to elevate English learning outcomes among 4000 government school children using a play and app-based learning methodology.

The programs in livelihood provided more than 1500 handloom weaver families with access to digital tools and literacy and supported over 10,000 unskilled and semiskilled youth enroll for certification and training in various vocational courses through digital and brick and mortar training models. Mphasis is also a firm believer in creating a culture of giving back to society not just through CSR spend but also by providing employees enough opportunities for contributing their bit to society. In FY2017, over 3800 employees engaged in over 6200 hours of service to assist over 11,000 beneficiaries. We have spent the mandated amount and all CSR initiatives are mentioned in the Annual Report of the Company.

And for some good news!!

The Board of Directors has recommended a final dividend of Rs. 17 per equity share of Rs.10 each for the financial year ended 31st March 2017, subject to your approval in this Meeting.

Closing comments

Your Company is witnessing good momentum in deal wins in next-generation services across Direct Core and DXC/HPE business. Mphasis is poised to scale and transform to a Cloud services and Cognitive computing services provider. FY 2017 was a vital year to establish a base for accelerated Growth and also set the stage for a stronger FY2018. Our top priority remains growth in the emerging paradigm.

I would like to thank our Customers, Leadership Team and all of our Employees for their commitment, effort and initiative. I also thank each one of you for your support as a Shareholder.

Thank you.

Chairman – 26th Annual General Meeting

Davinder Singh Brar

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